Who is Lucas Meyer Cosmetics
A Bit of History...

The birth and evolution of Lucas Meyer Cosmetics...

1923 – CREATION OF GROUP LUCAS MEYER GmbH
Lecithins and phospholipids, Germany

1999 – CREATION OF LUCAS MEYER COSMETICS
(Spin off)
Phospholipids platform, France

2000 – CREATION OF ATRIUM
Active ingredients, Canada

2003 – ACQUISITION OF IRIS - LANATECH
Active ingredients and Cosmeto-vigilance and consumer testing services, France

2008 – ACQUISITION OF IEB
Peptide technology platform, France

2008 – CREATION OF UNIPEX
Acquisition of Atrium’s Active Ingredients & Specialty Chemicals division

2009 – ACQUISITION OF FYTOKEM
Botanical proprietary actives, Canada

2011 – ACQUISITION OF LUCAS MEYER COSMETICS
Phospholipids platform, active and functional ingredient and delivery systems, France

2012 – LUCAS MEYER COSMETICS
Active and functional ingredient and delivery systems, Canada, France, USA

2012 – ACQUISITION OF INNOVACTIV
Proprietary active ingredients, Canada

2013 – ACQUISITION OF SOUTHERN CROSS BOTANICALS
Proprietary active ingredients, Canada

2012 – ACQUISITION OF LUCAS MEYER COSMETICS
Proprietary active ingredients, Canada

2000 – CREATION OF ATRIUM
Active ingredients, Canada
<table>
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<tr>
<th>PRODUCT</th>
<th>OVER 50 ACTIVE INGREDIENTS, BOTANICALS, FUNCTIONAL INGREDIENTS AND DELIVERY SYSTEMS</th>
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| TECHNOLOGY PLATFORM | - BIOMIMETIC PEPTIDES (OVER 700 MOLECULES)  
- PHOSPHOLIPIDS AND GLYCOLIPIDS EXTRACTED FROM SEED OIL  
- AUSTRALIAN BOTANICALS |
| SERVICE | VIGILANCE AND CONSUMER TESTING WITH A NETWORK OF OVER 1500 PHYSICIANS IN EU, OVER 9000 CONSUMERS IN FR |
| MARKETING | FORMULATION LAB, CONCEPT, TREND MONITORING, CUSTOMER SEMINARS |
| MARKETS | COSMETIC AND PERSONAL CARE |
| INTERNATIONAL NETWORK | 54 COUNTRIES  
59 DISTRIBUTORS  
DIRECT SALES NETWORK IN USA, CANADA, AUSTRALIA AND FRANCE |
| EMPLOYEES | OVER 90 |
| SALES | 35M EURO (2013) |
Our products...

Functional Ingredients

Active Ingredients

Southern Cross Botanicals

Delivery Systems
Active Ingredients

Unique, Sophisticated and Bio-efficient Actives....

- **Adipofill’in™**: Lipofilling biotech active
- **B-White™**: TGF-B biomimetic whitening peptide
- **Body³ Complex™**: Unroasted shea butter and avocado seed extracts in bentonite
- **Capixyl™**: Biomimetic peptide combined with a red clover extract which provide fuller and thicker hair and eye lashes
- **ChroNOline™**: Support the DEJ for maximal wrinkles reduction
- **Elix-IR™**: Botanical which fight Infra’Aging (infra-red induced aging)
- **Exossine™ Line**: Exotic biotech actives which improve skin hydration, texture and protection
- **Isocell™ Slim**: technical solution to enhance caffein efficacy in slimming products
- **Lifessence™**: Super tensing and lifting agent
- **Matripure**: microparticule complex with mattying ptroppertises
- **Progeline™**: Acts on senescence to improve sagging skin
- **Suprem range™**: Tailor-made vegetable milk
Delicious Textures That Deliver Exquisite Skin Feel…

- **Amisol™**: for make-up with higher color and softness intensity
- **Biophilic™**: lamellar emulsifier with a unique feel, 1st all-in-one hypoallergenic emulsifier with moisturizing properties
- **Ecogel™**: 1st natural gelling-emulsifying agent
- **Emulmetik™ line**: Soy bean lecithins and phospholipids texture enhancer
- **Heliofeel™**: sunflower lecithin-based emulsifier for sprayable and fluid emulsions
- **Heliogel™**: 1st emulsifier with gelling properties with a velvet touch
Delivery Systems

The Most Effective Encapsulation Solutions...

- **PRO-LIPO™**: Easy to make high quality liposomes
- **CAPT -SYSTEM™ Line**: Technical solution to hardly soluble ingredients, skin penetration improvement, activity enhancement, active ingredient protection
- **Ionosome™**: Resistant delivery system to electrolytes and surfactants
- **Tailor made delivery systems**
Southern Cross Botanicals

Grasp the full potential of Australian plants...

- The office is located at Knockrow on the East coast of Australia which is the largest area of sub-tropical rainforest
- Pioneers in cultivation, research, development and production of botanical materials derived from Australian plants
- Nursery and lands on which 25,000 trees and plants covering 300 species have been planted for research & extraction production
- Focused on using sustainable practices
- Australia the country on the forefront of ecological awareness and environmental responsibility

ACTIVE INGREDIENTS

VEGETABLE OILS

PLANT EXTRACTS

EXFOLIANTS

COMPLEX HARVESTS

ESSENTIAL OILS
Solution Provider

Formulation assistance...

• To unlock the full potential of each ingredient and assist you with the different stages of product development—from the design of new product concepts to the first production batches.

• Inspiring new textures

• Problem solving

Tailor made solutions...

• Delivery systems

• Co-developments opportunity

Seminars...

• Product & Formulation Technology training
R & D

Biomimetic platform in phospholipids and peptides
Peptide library of over 700 molecules
Analytical structure, quality control
Stability studies platform, biocompatibility
Cell biology laboratory (primary screening of ingredients)

R&D team: 4 Ph.D.

3 Technicians
1 Engineer

Equipment: 2 HPLC;
Fluorimeter, corneometer;
Cell culture facility;
Molecular biology;
Formulation / Application equipment;
Privileged access to microspopy platform.

External partnerships with international universities and research institutes
Join our motivated and dedicated team. We are creative, innovative, dynamic and always moving forward offering new products and new formulations! Join our spirit!
26 actives in 7 years!

2008
- HELIOFEEL™
- NEUTRAZEN™
- SUNFLOHAIR™
- SCULPTESSENCE™

2009
- CAPT-SYSTEM™
- CHRONOLINE™
- ECOSLIM™
- EXO-H™ & EXO-T™
- SVELTESSENCE™

2010
- B-WHITE™
- DETOXIUM™
- EXO-P™
- LECIGEL™
- SIMULSKIN™

2011
- ADIPOFILL’IN™
- PROGELINE™
- Body³ Complex™
- CAPIXYL™
- ECOGEL™

2012
- 2014
- SUPEROX-C™
- LIME PEARL™
- TAZMAN PEPPER™
- ELIX-IR™
- PHYTENSO™
- PRO-LIPO™ NEO
- ADIPOFILL’IN™
- PROGELINE™
- Body³ Complex™
- CAPIXYL™
- ECOGEL™
**Services**
- Vigilances

**Markets**
- Cosmetics, Textile, Household cleaning and Hygiene products

**Network**
- Over 1500 physicians

**Customers**
- Industrial, Healthcare Professionals and Consumers

**Coverage**
- Europe, Eastern Europe and Asia (31 countries & 27 languages)
Questions...